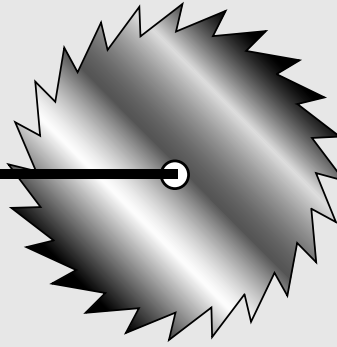


# In This Edition Company Profiles and Seminars

## Tool Junkie

YOUR SUPPLIER of  
WOODWORKING  
MACHINES & TOOLS



*I*n this Edition of the Tool Junkie Newsletter we are delighted to profile some of the industries leading tool manufacturers. Also due to overwhelming response and feedback from those who have attended our previous seminars, we have planned many more of these quality seminars in the upcoming months. For upcoming dates see Page 4.

NEWSLETTER Vol. 02 / Spring 2003

Visit Our Web site: [www.tooljunkie.com](http://www.tooljunkie.com)

# PENTAIR TOOLS GROUP COMPANY PROFILE

**T**he **Pentair Tools Group** consisting of Porter-Cable, Delta and DeVilbiss Air Power Companies is located in Guelph, Ontario. In 1999 a new 106,000 square foot facility was built on Southgate Drive. The new facility features 15 transport bays, a 24 foot ceiling height and utilizes high bay "drive-through" racking to maximize storage and ease of order picking. The site provides room to expand another 50% to support growth well into the future. The office features "state-of-the-art" computer networking, a workshop training facility, merchandising centre and a service centre. From this location **Pentair Tools Group** markets Porter-Cable portable power tools, Delta woodworking machinery and DeVilbiss air power equipment.

**Porter-Cable** and **Delta** have almost a 100-year tradition of developing and manufacturing tools and machinery that are the choice of skilled woodworkers, DIYers and contractors. Our offering consists of a full line of Delta workshop & Industrial machinery. Porter-Cable portable tools, DeVilbiss air-powered equipment plus a full-line of accessories for all three.

**Porter-Cable** founded in 1906 and **Delta Machinery** in 1919 revolutionized the woodworking tool trade through inventions such as the world's first...

- Mechanized Scroll Saw (Delta, 1923)
- Portable Belt Sander (Porter-Cable, 1926)
- Unisaw Tilting Arbour Saw (Delta, 1937)
- Motorized Mitre Box (Delta, 1937)
- Portable Electric Random Orbit Sander (Porter-Cable, 1995)
- Snipe-Free Portable Planer (Delta, 1998)

Here in Guelph, Ontario, the Callander Foundry was producing a variety of cast-iron product including the industry-standard "Beaver" line of woodworking tools. In 1953 Rockwell purchased the Foundry changing the name to Rockwell Power Tools.

This merger resulted in the most complete line of portable and stationary power tools in North America. In the early 80's Rockwell sold their power tool divisions to Pentair Inc.

Pentair bought the portable tool division in 1981 and gave re-birth to the name Porter-Cable after the original power tool company. In 1984, Pentair purchased the remaining stationary business from Rockwell and renamed it after the original Delta machinery company.

In 1999 Pentair made another strategic purchase of the DeVilbiss Air Power Company, one of the leading manufacturers of compressors, pressure washers, electric generators and air tools. Today all three divisions operate as part of the Pentair Tools Group headquartered in Jackson, Tennessee.

Our products are manufactured in Mississippi, Tennessee, Arkansas, Arizona, Germany, Taiwan and China. We are proud of the extensive line up of high quality products that we market today. We are equally proud of our people and the service they provide to support our products. To ensure high quality accessible after sales service support we operate six company owned branches and have over two hundred Authorised Service Centres across Canada.



# For Immediate Results



## Bessey Launches New UniKlamp at the International Wood Fair in Atlanta

Atlanta: August 22, 2002

American Clamping, the North American marketing arm of the German clamp maker Bessey, has introduced its newest clamp, the Bessey UniKlamp ... the universal light-duty clamp with a world of possibilities.

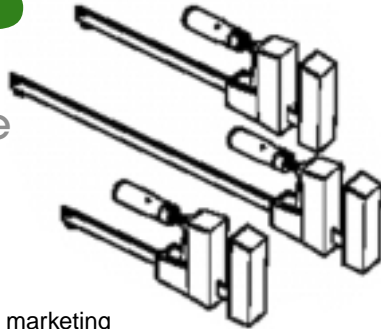
In introducing the UniKlamp, Charles Klager, Vice President of American Clamping positions the new clamp by saying, "Ten years ago Bessey introduced the K Body. Woodworkers have told us it changed the way they thought about clamping. In the last couple of years we have persistently been asked for a compact, bench-top version. That proved to be a difficult challenge. The K Body depends on a very complex internal mechanism to ensure accuracy. The technology simply cannot be miniaturized. Our designers had to start from scratch to build a compact, light, multi-purpose clamp and still keep it affordable." Klager says the UniKlamp is the best of both worlds. "It is light, accurate for small projects, extremely versatile and very affordable. We think it's going to find hundreds of new uses around the homes and shops in America."

The UniKlamp has extremely large jaws with over 11 square inches of clamping surface. It develops up to 550 lbs. of pressure, ideal for small-scale bench top woodworking projects. However, the jaws are also gentle and 'forgiving', clamping even round and odd shaped pieces firmly for a wide range of household applications. The UniKlamp jaws are encased in a glue-resistant polyamid which will not mar delicate work surfaces on fine woodworking projects. Similar to the K Body clamp, the UniKlamps jaws clamp with even pressure on all four edges of the jaws to add versatility during use. The UniKlamp features the characteristic Bessey profiled rail to minimize flexing and bending. All rails are manufactured in Bessey's own steel mills to ensure rigid quality standards. The UniKlamp incorporates an Acme thread for smooth action and long life and an over-sized handle to reduce fatigue and improve torque.

Woodworkers will also appreciate the versatility of the UniKlamp. A polyclip on the end of the rail has a triple purpose. One is to act as a handy hanger to store the UniKlamp on a workshop peg hook. The next is that by simply removing the hook from the rail the jaw slides off and reverses to use the UniKlamp as a spreader. The third is to provide a stabilizing "foot" to keep the rail parallel to the benchtop when gluing up projects such as picture frames. The UniKlamp will be offered in 3 sizes: 6", 12" or 18" opening.

"Woodworkers around the world have told us time and again the first time they purchased a Bessey, it was because of the engineering and innovative design, but they keep on buying Bessey because of the unmatched quality." Charles Klager concluded, "At the end of the day, it's ALL about the quality."

The UniKlamp and other Bessey products such as the legendary K Body are available at the Tool Junkie. For more information contact The Tool Junkie.



## SAMONA INTERNATIONAL

Samona International is a Canadian importer & distributor of woodworking, industrial, and automotive hardware products to the retail market price range. While the company's history began some years ago, it was approximately five years ago that we began aggressively marketing a comprehensive line of woodworking accessories. Within these years the product selection & scope has improved and increased dramatically, resulting in the increased recognition of the name of Samona and the quality of products we sell.

Recently, a successful, well-received quality line of industrial and automotive products has been introduced and they have expanded rapidly. While these new lines are exciting and hold a great future for us, we remain focused on the improvement and growth of the woodworking hardware business with new products being introduced throughout the year.



## Kempston Saw Blades

Since 1994 when Kempston began doing business in Canada, one of the major factors for Kempston success, was to bring new bits to add to our line. Most of these new bits were by specific request from our dealers and their customers.

As well from the beginning our dealers have asked us for a saw blade line that they could rely on to deliver the same quality and price as our router bit line.

After many months of searching and testing we believe we have found a line of blades that we can with confidence put the Kempston name on.

These blades have all the same features as our router bit line and carry the same lifetime warranty as Kempston assurance of quality.



## HITACHI® POWER TOOLS

### New 10" Dual Bevel Sliding Miter Saws

C10FSH



Laser Marker

C10FSB



Hitachi Power Tools is excited to launch the new C10FSH and C10FSB dual bevel sliding miter saws. The C10FSH boasts the most functional addition to the sliding miter saw, a laser marker to guarantee an accurate cut each time. With pin point precision and unmatched quality, the new miter saws will meet and exceed all of your expectations.

# The Straight Goods About General Manufacturing and General International

I would like to dispel some myths about the great Canadian "green machines". General was and still is a family owned manufacturer of very fine quality woodworking machinery. For over 50 years, the Guerette family of Drummondville Quebec has produced what has now come to be known as the best of the best among the woodworking enthusiasts and professionals. Now, in the hands of the third generation, president, Giles Guerette takes pride in producing the entire General line in the original factory. Every part, every component and every piece is cast, turned and ground in one of the family factories in Drummondville. As a matter of fact, the only parts of a General machine that are not produced in Drummondville are the electrics and fasteners and these are still of North American origin...we even use Robertson head screws.

This is where the confusion begins. For the first 50 years of their life, the General machines were only accessible to the institutions, cabinet shops and some truest searching for the best. Looking to expand to larger markets and at the same time protect the integrity of the General name, Giles created the General International line in 1995. G.I. led by Vice President Chris Chenier, has grown to be one of the most respected names in imported machinery. General International was not designed to be a cheaper version of the General machines but more to compete in the market with other import companies.

Finding that woodworking customers were looking for machines of a higher quality and with more features, G.I. set out to build a line of heavier, and better accessorized machines from Taiwan, Italy, Germany and other countries. Price has never been the leading factor in sourcing our import machines. As a matter of fact, the General International machines will always be just slightly higher in price than the competition. Look close at the machines, there will always be a little extra value built in to justify the difference. A stronger base, a better motor, or longer list of features will prove the General International machines to be a better choice in the long run. Our great dealers are well equipped to outline the differences that make the G.I. machines the best value in the market.

Here is simple way to understand the difference between General and General International. If the name on the machine is General, it is made in Canada, in our plant, from our parts. If it says General International, it is imported by us using only the finest manufacturers and materials to insure each machine meets our strict guidelines.

When you are shopping for a fine woodworking machine for your hobby shop or your professional factory, please take a minute and learn how General and General International machines will provide you with years of service with unparalleled accuracy and quality.

## Build on "THE POWER OF THE GREEN MACHINE"

*Peter Kennedy, Ontario Sales Manager*

*General Manufacturing Co. Ltd. General International Manufacturing Co. Ltd.*



# Hendrik Varju and his "Passion for Wood"

For those of you who haven't heard, Hendrik Varju is now doing some of his widely acclaimed woodworking seminars at Tool Junkie. We are pleased to have him on board so that he can share his fine furniture building knowledge with more of our customers.

Hendrik is a very busy man. In addition to designing and building fine furniture for up-scale clients, he has also developed a

strong niche providing woodworking instruction in his small country workshop just outside Acton, Ontario. Running a virtual one-man woodworking school, Hendrik teaches avid hobbyists and wannabes alike on a one-to-one basis, taking them through furniture projects from start to finish. He also provides frequent weekend seminars, both in his workshop and on the public scene at woodshows. And his week-long intensive course, also taught on a one-to-one basis, is drawing people from all areas of Canada and now the United States as well. In fact, one man travelled all the way from Amsterdam last summer for 2 weeks of personalized instruction and he now plans to fly Hendrik to his summer home in France later this year to continue his learning.

Somehow, through all of this, Hendrik also finds time to write for both of Canada's national woodworking magazines, Canadian Home Workshop and Canadian Woodworking. He continues his quest to teach his craft through his writing and has made it a personal goal to get more women into woodworking as well. And then there's Hendrik's furniture repair and antique restoration work, as well as his professional consultation service. Hendrik tells us that he is now doing more on-site teaching as well, travelling to people's homes to help them set up their workshop, tune-up their jointer, or learn how to hand-plane a tabletop.

One thing is clear. Hendrik has a true passion for wood. It makes such good sense that Hendrik's rural business is aptly named, Passion for Wood. And we are thrilled to be working with him at Tool Junkie. Look for his upcoming seminars on the Tool Junkie website at [www.tooljunkie.com](http://www.tooljunkie.com).

Hendrik can be reached at (519) 853-2027 or by email at [info@passionforwood.com](mailto:info@passionforwood.com). Photos of his work and a description of his services can be found at [www.passionforwood.com](http://www.passionforwood.com).



# KING CANADA

## One of Canada's leading Distributors of Woodworking & Metalworking Machinery & Accessories

King Canada Inc. is a privately held Canadian company that has been bringing quality tools and equipment to the Canadian market for over 20 years. As an extension of a steel business established in 1910, King has considerable industry experience to draw from. Beginning with only a few products, the product line today has been expanded to one of the most comprehensive in the industry.

In 1983, King took over its name and started developing a complete program, selling machinery in collaboration with their partner factories. By the late eighties, King was the leading importer in Quebec and distributing across Canada.

King Tool and Machinery became a major player in the industry as the first to develop a quality CSA approved 10" benchtop table saw. King distributes over 400 regularly stocked items, with products ranging from a complete line of woodworking benchtop tools and accessories to industrial woodworking machinery. Perfect for any size shop - large or small.

King is also a market leader, offering a complete range of metalworking equipment and accessories. In addition, they offer a strong selection of material handling equipment, from pallet trucks to chain hoists and are steadily increasing the complement of automotive equipment.

From a modern and recently expanded 60,000 square foot warehouse in Montreal, King ships coast to coast. Employing a knowledgeable and motivated staff, capable of serving the needs of the clients, has been one of the many keys to success. This is only part of their winning equation, King also seeks, and has been able to find, highly qualified distribution. This unique mix of experience means that you can find the help you need when making a product selection.

After-the-sale support is also very important to King. The customer buys more than a product, they join a decades-old group of satisfied users. With 7,000 square feet devoted to the Parts & Service Departments, housing over 40,000 parts, 8 specialized staff stand ready to answer questions, serve customer needs and support an outstanding network of over 175 Service Centres nationwide.

The commitment at King is to constantly strive to introduce new, innovative and exclusive products in each category at very affordable prices. By listening to the demands of the marketplace, King has been able to set itself apart from the competition.



## Shepherd Tool Company & 2003

The past few months have been quite exciting for The Shepherd Tool Company. January interest was at an all-time high with the impact of a feature article in Popular Woodworking February Issue.

A number of new products are nearing completion, including the much-awaited shoulder plane, our chisel sets, and drawknives. With all of these things demanding our time, we remain committed to the hand tool user and the continuation of our kit product line. We believe our success will come through knowledgeable suppliers like Tool Junkie; people who have built planes themselves.

Our customers who have attended our seminar "Wood turning Basics" and who have been to our store recently are familiar with Don Wilkinson.

Don is a talented wood carver. Don started carving in grade six when he won the first prize for a Totem Pole he carved for Canada's Centennial. Don moved to the Yukon but didn't carve again for 25 years until an article in a magazine



convinced him to carve a miniature Canada Goose. In the following 15 years he has carved everything from chickadees and whales to his sister-in-law and masks. He is now busy carving a full size carousel war horse at The Tool Junkie. Stop in to see his progress.

### SEMINARS

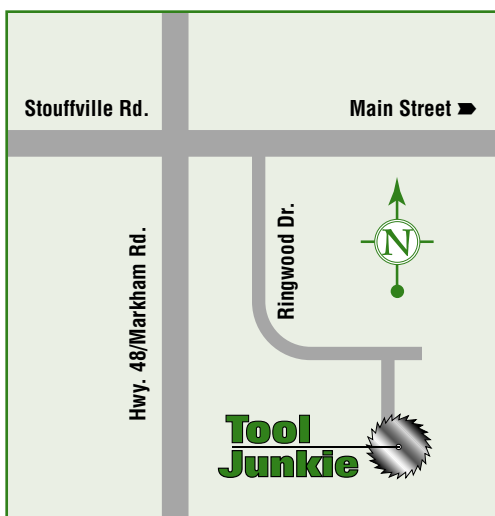
"Raised Paneled Doors on the Table Saw"  
by Gord Graff of NewMarket  
March 22, 2003 at 9:00 am. FEE \$25.00

"Handcut Dovetails"  
by Hendrik Varju  
April 26, 2003 at 9:00 am. FEE \$40.00

"A Dovetailed Steel Planer Seminar"  
by the Shepherd Tool Company  
May 17, 2003 at 10:00 am. FEE \$2.00

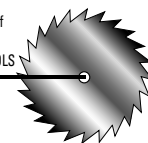
These Seminars are limited to just 15 people, so please book your space early. Advanced payment is required to confirm your space.

TOOL JUNKIE, Unit 37, 86 Ringwood Drive,  
Stouffville Ontario.  
Telephone: 905 640-0440



## Tool Junkie

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Saturday: 9:00am-1:00pm  
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